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Message Text

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PAGE 01 STATE 058754
ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-08 (ISO) R

DRAFTED BY COMM/BIC/OED/SIPS/JEBELK/DJH
APPROVED BY EB/OCA/CM/JJREILLY
COMM/BIC/OED/SIPS/SSLEON
COMM/BIC/OED/OBOD/RECOHEN
STATE/EUR/WE/KSMITH (PHONE)
EUR/RPE/RCASEY (INFO)
----------170049Z 070956 /20
P 162255Z MAR 77
FM SECSTATE WASHDC
TO AMEMBASSY LISBON PRIORITY

C O N F I D E N T I A L STATE 058754

E.O. 11652: GDS

TAGS: BEXP, ETRD, PO

SUBJECT: PRODUCT OPPORTUNITY - SPARE PARTS FOR PORTUGUESE
MILITARY VEHICLE

REF: A) STATE 56625; B) LISBON 1707

1. CADILLAC GAGE MANAGER, MARKETING AND CONTRACTS ADMINIS-
TRATION, MR. KENNETH SCHELESKY, VISITED THE STRATEGIC
INDUSTRIAL PRODUCT SALES (SIPS) GROUP/USDOC RE SUBJECT
OPPORTUNITY. MR. SCHELESKY SAYS CADILLAC GAGE (CG) VERY
WILLING TO SUPPORT GOP ON PARTS FOR VEHICLES ONLY IF CG CAN
BE ASSURED OF RECEIVING SOME GUARANTEE IN WRITING, REPEAT
IN WRITING, FROM GOP THAT THE VEHICLE SPARE PARTS WILL BE
USED SOLELY BY GOP AND THAT BRAVIA, IF STILL ACTIVE, WILL
NOT BE ALLOWED TO MANUFACTURE VEHICLES DUPLICATING THE CG
DESIGN.

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PAGE 02 STATE 058754

2. FYI - THERE WAS NO LAW SUIT AS SUCH AGAINST BRAVIA AS
DISCUSSED IN REFTEL (B). HOWEVER, US GOVT DID PROSECUTE A
FREIGHT FORWARDER AND A FORMER EMPLOYER OF CG CHARGING THEM
WITH VIOLATION OF THE MUNITIONS CONTROL ACT. IF POST PER-
CEPTIVE, CADILLAC GAGE WILL SEND REP, MR. HENRY HEDGES, TO
PORTUGAL TO DISCUSS SITUATION. MR. HEDGES WILL BE ON HIS

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WAY TO GERMANY END OF MARCH AND CAN BE GIVEN EXTENSION OF
TRAVEL TO STOP IN PORTUGAL TO RESOLVE THE PROBLEM FAVOR-
ABLY OR LATER IN APRIL IF THAT TIME MORE PRACTICAL. END
FYI.
VANCE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: SPARE PARTS, MILITARY VEHICLES
Control Number: n/a
Copy: SINGLE
Sent Date: 16-Mar-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE058754
Document Source: CORE
Document Unique ID: 00
Drafter: BIC/OED/SIPS/JEBELK/DJH
Enclosure: n/a
Executive Order: GS
Errors: N/A
Expiration:
Film Number: D770091-0009
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
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Legacy Key: link1977/newtext/t19770354/aaaabvay.tel
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Litigation History:
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Message ID: dacf09b7-c288-dd11-92da-001cc4696bcc
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Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Handling Restrictions: n/a
Reference: 77 STATE 56625, 77 LISBON 1707
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 01-Dec-2004 12:00:00 am
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Review Exemptions: n/a
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SAS ID: 3091346
Secure: OPEN
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Subject: PRODUCT OPPORTUNITY - SPARE PARTS FOR PORTUGUESE MILITARY VEHICLE
TAGS: BEXP, ETRD, PO
To: LISBON
Type: TE
vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/dacf09b7-c288-dd11-92da-001cc4696bcc
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